



# Private Banking

For you, we go further



We understand that each client has unique circumstances, goals, and aspirations, which is why we tailor our broad suite of banking and investment solutions to meet your specific needs.

## Who we serve

We offer a professional, personalised and discrete private banking service. We specialise in serving Gibraltar residents as well as international clients living abroad who are seeking a secure third-party jurisdiction.

Our minimum level is £250,000 for Gibraltar residents and £500,000 (or currency equivalent) for international clients.



From personalised investment services to flexible lending solutions and multi-currency accounts, our dedicated team of experts is here to provide unparalleled support at every step of your financial journey.

Regulated by the FSC and terms and conditions apply.

# Our dynamic client-centred process

You will have access to a dedicated relationship manager who will manage your overall banking needs and ensure that you benefit from exclusive products and services.



## 1. Define

Identify and prioritise your wealth, behaviours and needs.

## 5. Review

Assess ongoing changes to your requirements and/or the market environment.



## 2. Plan

Design solutions tailored to your individual profile and goals.

## 3. Implement

Put in place the appropriate strategies utilising our full suite of services.

## 4. Manage

Monitor and communicate results on a regular basis.

# What we offer

We seek to further your success by offering innovative solutions, exceptional service, and a proactive approach to wealth management.

# Investments and FX

We offer you a choice of investment services and solutions tailored to your financial goals, level of experience and desired involvement, including:



Discretionary Portfolio Management in partnership with

**Schroders**



Advisory Investment Services



Execution Only Services and FX



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## Lombard Lending

Our lombard loans are secured by a charge over the assets you hold with us, offering you greater flexibility and a cash management solution without having to amend your long-term investment strategy.

## Cash, deposits and cards

Cash accounts are available in all major currencies from instant access current accounts, to fixed deposits ranging from one month to three years. We also issue debit and credit cards in EUR, GBP and USD.

## Mortgages

Fixed and floating-rate mortgages are available for clients looking to purchase residential or buy-to-let properties locally or in the UK.





## Exceptional service delivery

As a Private Banking client you will have access to exclusive content and events as well as direct contact with your relationship manager who will have a deep understanding of your requirements, and a team of account managers who will manage your day-to-day banking needs.

You can also benefit from holistic services should you need your relationship manager to partner with lawyers, trustees or intermediaries. For business owners, we can also partner with TNB's corporate team who can cover your business banking needs.



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**Ready to take the next step?**

Email [info@trustednovusbank.gi](mailto:info@trustednovusbank.gi) to arrange a free consultation to see how we can support your financial goals.

For further information on our products and services visit [trustednovusbank.gi/private-banking](https://trustednovusbank.gi/private-banking)



There is no “one-size-fits-all” when it comes to investments. Past performance does not guarantee future results and the value of investments can fall as well as rise. Even though there is reference to a diverse range of investment solutions in this document, there is no guarantee that any one of them is appropriate and suitable for your specific needs and objectives. We recommend that any investment decision is based on professional, individual advice.

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